

Osceola Medical Center  
301 River Street  
Osceola, WI 54020-0218  
(715) 294-2111

Type:                   GMS  
Control:               Other Not for Profit  
Fiscal Year:       01/01/02 to 12/31/02

County:               Polk  
Analysis Area:       West Central (5A)  
Volume Group:       2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	18.7%	57.4%	0.33	40.7%	0.46	30.0%	0.62	24.8%	0.75
Obstetrics	17.7%	39.6%	0.45	25.7%	0.69	16.4%	1.08	20.7%	0.85
Pediatrics	9.9%	48.0%	0.21	19.5%	0.51	6.4%	1.53	12.1%	0.82
Total hospital	18.2%	55.9%	0.32	40.7%	0.45	28.9%	0.63	23.5%	0.77
Average Census (Patients)									
Adult medical-surgical	3.5	30.4	0.12	14.0	0.25	5.7	0.62	4.0	0.90
Obstetrics	0.5	3.9	0.14	1.5	0.34	0.2	2.47	0.6	0.85
Pediatrics	0.1	1.8	0.05	0.1	1.13	0.0	3.32	0.1	0.82
Total hospital	4.2	55.4	0.08	21.3	0.20	7.2	0.58	4.7	0.89
Average Length of Stay (Days)									
Adult medical-surgical	2.0	3.9	0.52	3.2	0.64	3.3	0.63	2.1	0.96
Obstetrics	2.2	2.4	0.91	2.3	0.96	2.1	1.02	2.2	0.99
Pediatrics	1.6	2.4	0.64	2.1	0.75	1.8	0.89	1.4	1.10
Total hospital	1.7	4.3	0.38	3.3	0.50	2.2	0.76	2.1	0.79
Surgical Operations									
Inpatient	134	1,424	0.09	546	0.25	161	0.83	150	0.89
Outpatient	439	3,187	0.14	1,316	0.33	905	0.49	443	0.99
Inpatient as % of all surgeries	23.4%	30.9%	0.76	29.3%	0.80	15.1%	1.55	25.3%	0.92
Outpatient Visits									
Non-emergency visits	28,485	75,046	0.38	34,358	0.83	28,464	1.00	26,104	1.09
Emergency visits	2,116	14,086	0.15	6,829	0.31	5,806	0.36	1,932	1.10
Full-time Equivalents (FTEs)									
Administrators	3.0	14.8	0.20	9.4	0.32	4.7	0.63	3.0	1.00
Nurses, licensed	18.5	160.1	0.12	68.9	0.27	29.7	0.62	19.5	0.95
Ancillary nursing personnel	5.4	54.3	0.10	29.3	0.18	8.9	0.60	5.4	0.99
All other personnel	45.6	384.2	0.12	155.7	0.29	78.0	0.58	49.6	0.92
Total FTEs	72.4	613.5	0.12	263.3	0.28	121.3	0.60	77.6	0.93
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.1	14.6	1.24	20.7	0.87	23.2	0.78	27.5	0.66
Nurses, licensed	111.5	157.9	0.71	151.1	0.74	145.5	0.77	179.1	0.62
Ancillary nursing personnel	32.2	53.6	0.60	64.1	0.50	43.6	0.74	49.8	0.65
All other personnel	274.6	378.9	0.72	341.3	0.80	382.7	0.72	455.3	0.60
Total FTEs	436.3	605.0	0.72	577.2	0.76	595.0	0.73	711.7	0.61

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	23	Health maintenance		Beds set up and staffed	1	Bassinets	4
Discharges	903	organization (HMO)	Yes	Discharges	82	Total births	86
Inpatient days	1,525	Preferred Provider		Inpatient days	370	Newborn days	174
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	19	632	1,295	18.7%	3.5	2.0
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	1	23	36	9.9%	0.1	1.6
Obstetrics	1	3	89	194	17.7%	0.5	2.2
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	4	0	0	0	. %	0.0	.
Cardiac intensive care	4	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	4	0	0	0	. %	0.0	.
Step-down (special care)	4	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	3	0	3.0	Radiological services personnel	4	1	4.6
Physicians and dentists	0	0	0.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	11	12	17.5	Physical therapists	2	1	2.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	1	0	1.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	4	3	5.4	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	0	0	0.0
Medical records personnel	2	0	2.0	All other personnel	24	7	29.1
Pharmacy personnel	1	1	1.6				
Clinical laboratory personnel	4	1	4.8	TOTAL	57	26	72.4

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$12,590,038	Cash and cash equivalents	\$136,742	Current liabilities	\$1,235,924
Less deductions	3,826,616	Net Patient receivables	2,129,629	Long-term debt	3,960,716
Net patient revenue	8,763,422	Other receivables	204,164	Other liabilities	0
Plus other revenue	71,351	Land, bldgs and equip: Net	5,079,212	Subtotal	5,196,640
Total revenue	8,834,773	Other assets	1,182,925		
Less expenses	7,071,329			Unrestricted fund balance	3,536,032
Nonoperating gains/losses	30,365	Total Assets	\$8,732,672	Total liabilities & fund balance	\$8,732,672
Net Income	\$1,793,809			Restricted fund balances	\$197,130

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$4,429,181]	35.2%	41.7%	0.84	43.8%	0.80	45.6%	0.77	33.5%	1.05
Medical Assistance [ \$994,923]	7.9%	9.0%	0.88	7.8%	1.01	7.8%	1.01	6.1%	1.30
Commercial [ \$6,730,870]	53.5%	43.2%	1.24	42.3%	1.27	39.7%	1.35	56.6%	0.94
All other [ \$435,064]	3.5%	6.1%	0.57	6.1%	0.56	6.9%	0.50	3.9%	0.90
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$1,655,044]	13.1%	23.7%	0.55	23.2%	0.57	21.9%	0.60	12.4%	1.06
Medical Assistance [ \$776,832]	6.2%	6.0%	1.04	4.9%	1.25	4.0%	1.53	3.8%	1.61
Commercial [ \$1,359,091]	10.8%	9.4%	1.15	6.5%	1.67	6.1%	1.76	10.6%	1.02
Charity care [ \$28,479]	0.2%	1.2%	0.19	0.8%	0.28	0.7%	0.31	0.2%	1.01
All other [ \$7,170]	0.1%	1.4%	0.04	1.0%	0.06	0.9%	0.07	0.2%	0.30
Total deductions [ \$3,826,616]	30.4%	41.7%	0.73	36.4%	0.84	33.7%	0.90	27.3%	1.11
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	0.8%	5.1%	0.16	3.2%	0.25	2.9%	0.28	0.5%	1.62
Net gains/losses as % of net income	1.7%	5.3%	0.32	5.8%	0.29	0.4%	4.30	2.6%	0.64
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$3,913,982]	55.4%	47.8%	1.16	52.1%	1.06	51.8%	1.07	60.2%	0.92
Supplies and services[ \$1,909,644]	27.0%	40.5%	0.67	36.4%	0.74	34.0%	0.79	20.2%	1.34
Capital component [ \$902,342]	12.8%	8.7%	1.47	8.1%	1.58	10.0%	1.27	14.8%	0.86
Bad debt [ \$345,361]	4.9%	3.0%	1.64	3.4%	1.43	4.1%	1.18	4.8%	1.02
Fiscal Statistics									
Operating margin	20.0%	6.1%	3.30	9.2%	2.17	6.0%	3.35	16.6%	1.20
Total hospital profit margin	20.2%	6.4%	3.18	9.7%	2.08	6.0%	3.38	16.9%	1.19
Return on equity	50.7%	10.0%	5.07	12.2%	4.14	12.9%	3.94	42.3%	1.20
Current ratio	2.3	2.5	0.89	3.0	0.76	1.6	1.38	2.3	0.99
Days in net patient accounts receivable	88.7	57.8	1.53	61.1	1.45	66.9	1.33	.	.
Average payment period	69.1	52.6	1.31	48.8	1.41	68.0	1.02	74.3	0.93
Equity financing	40.5%	56.2%	0.72	65.6%	0.62	49.6%	0.82	36.0%	1.12
Long-term debt to equity ratio	1.1	0.5	2.36	0.3	3.43	0.6	1.72	1.4	0.80
Times interest earned	8.2	5.0	1.64	9.2	0.89	4.0	2.07	6.0	1.37
Total asset turnover	1.0	0.9	1.15	0.8	1.23	1.1	0.95	0.9	1.13
Average age of plant: years	9.7	9.5	1.02	9.3	1.04	9.2	1.06	8.6	1.14
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	20.4%	.
Output gross rev (% of total gross pt. rev)	62.4%	44.1%	1.41	53.4%	1.17	65.7%	0.95	56.5%	1.10
Net Revenue Statistics									
Inpatient net revenue per discharge	\$3,586	\$7,870	0.46	\$5,095	0.70	\$3,434	1.04	\$4,069	0.88
Inpatient net revenue per day	\$1,439	\$1,834	0.78	\$1,516	0.95	\$1,535	0.94	\$1,911	0.75
Outpatient net rev per visit	\$179	\$343	0.52	\$342	0.52	\$232	0.77	\$144	1.25